

Only the protection that's needed

- Dr.Web supports a wide range of OSs which allows customers—both private users and companies of any size—to obtain high-quality, enterprise-class protection for their PCs, Macs, servers, and mobile devices on a monthly lease basis.
- Subscriptions are offered in the form of subscription packages. Customers can select their needed level of anti-virus protection and subscription length, taking into consideration their security requirements and current financial situation.
- Managing a service subscription is easy. Whenever necessary, subscribers can go into their personal subscriber area to activate a subscription, suspend a subscription (for the duration of a vacation or business trip), expand their Dr.Web protection to include new PCs/Macs and mobile devices or decrease their number of subscriptions, and renew services. They can also switch packages and get information about how Dr.Web works.
- If a customer is a company that has a full- or part-time system administrator, the service supplier can transfer to that individual the duties related to managing the anti-virus protection system through the Control Center. This will give the company an even greater ability to control the information security of its anti-virus network.

The Dr.Web Anti-virus service allows your customers to use only those options they really need.

What does it take to deploy the service?

Just a little time, with no spending on infrastructure.

- Put a form on your website that customers can use to request connectivity to the service and integrate it with the administrative panel of the Subscription Control Center.
- Train 1 or 2 employees who will process customer requests and consult with customers on subscription payment issues and how the service can be managed via the SCC.

That's it!

If your company has qualified employees who have experience maintaining information security, you will also be able to centrally provide your customers with a service that manages their protection and assist them with Dr.Web Anti-virus software operational issues (after self-training and certification).

Become a Doctor Web partner

To become a service supplier, complete the application at <https://partners.drweb.com/joinus> and you'll gain access to the SCC administrative panel as well as to our rich knowledge base and marketing materials to help you sell the service.

Using Dr.Web to protect your customers against malware is advantageous!

About Doctor Web

Doctor Web is the Russian developer of Dr.Web anti-virus software. Dr.Web anti-virus software has been developed since 1992. The company is a key player on the Russian market for software that meets the fundamental need of any business — information security. Doctor Web is one of the few anti-virus vendors in the world to have its own technologies to detect and cure malware.

Doctor Web was the first company on the Russian market to offer an anti-virus as a service and, to this day, is still the undisputed Russian market leader in Internet security services for ISPs.



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A managed service that provides any number of customers with anti-virus protection on a monthly subscription basis—based on the Dr.Web Anti-virus cloud service.

Resolve your customers' information security issues and generate revenue for yourself

An invitation to collaborate for software service suppliers and resellers

It's smart to use the Dr.Web anti-virus in this era of ultra-demanding customers

Digital technologies accelerate our pace of life: we manage to do more and, therefore, we try to do even more. In this regard, the processes whereby we consume goods and services is also undergoing modernisation, and this includes the way we use anti-viruses.

- Thanks to the availability of computers and high-speed Internet, customers are used to having their needs met within short timeframes—right here and right now. They are already demanding that their issues be resolved online—i.e., immediately.
- Customers now want to manage their licenses themselves.
- They want to decide how many anti-virus options they need at any given moment, and they don't want to spend too much on system security.
- Customers want to determine independently which protection components they need at any given moment, and pay only for the level of protection they want.
- In addition, customers don't want to waste time and energy on purchasing an anti-virus. They need to get whatever it is they need in 2-3 clicks in the space of 1-2 minutes.

From today's customer's point of view, the process of using an anti-virus should be easy. In the eyes of the customer, this means being smart when it comes to using an anti-virus.

The Dr.Web Anti-virus service will let your company supply its customers with an individualised anti-virus as quickly as possible—in a format that works for them.

For already 10 years Doctor Web's partners have been supplying subscriptions to the Dr.Web Anti-virus service on the Russian and international markets.

The service lets them:

- expand their service portfolio by including what may be the most popular managed IT service—an anti-virus on a subscription basis—and in doing so, attract new customers and also increase revenues derived from existing customers;
- offer their customers a wide range of new anti-virus security services.

Integrate our anti-virus service into your business processes,

and you'll see how many new opportunities the world of information security opens for you to increase your revenues.

Regardless of size, every company inevitably faces information security threats and is forced to protect its computers with anti-viruses. Small and medium-size companies that can't run their businesses without computers but don't have dedicated personnel to maintain their PCs (let alone enforce security policies!) are especially constrained due to the high cost and scarcity of such specialists. And, at the same time, hacker attacks are targeting the SMB sector—it is namely this sector that is currently the most vulnerable. And, it is precisely for this sector that hacker attacks are the most painful and devastating.

The Dr.Web Anti-virus service will help your company solve its customers' problems related to providing their computer systems with anti-virus protection and enforcing their security policies—at minimum cost and only to the extent needed by your customers in the here and now.

With the help of the Dr.Web Anti-virus service, your company can provide its customers with

- Uninterrupted anti-virus protection.
- Remotely administered protection for their computer systems.
- Customer device security policies that are strictly adhered to.

Business ready for the 99%

The Dr.Web Anti-virus service, available on the market since 2007, is an integrated solution incorporating:

- a full-cycle system for managing customer relationships,
- the CF financial management module with various payment options,
- a control panel for centrally managing the anti-virus protection of hundreds and thousands of remote customers.

We offer our business partners what could truly be called a ready-out-of-the-box business. But judge for yourself!

1. The service supplier gains access to the administrative panel of the Subscription Control Center (SCC) used by their customers. This is your portal for **continuous, immediate communication** with your customers on any anti-virus security issues.
2. Your customers also receive access to the SCC where they can manage their licenses, get access to Dr.Web software and statistics on how it is operating within their protected systems, contact their service supplier and the Doctor Web technical support service 24/7, and even manage the Dr.Web protection settings!

And all this is provided continuously and immediately.

